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At Deloitte, you can have a rewarding career on every level. In addition to challenging and meaningful work, you'll have the chance to give back to your community, make a positive impact on the environment, participate in a range of diversity and inclusion initiatives, and get the support, coaching, and training it takes to advance your career. Our commitment to individual choice lets you customize everything from your career path to your educational opportunities to your benefits. And our culture of innovation means your ideas on how to improve our business and your clients' will be heard.

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Deloitte Tax LLP helps companies understand national, state and local, and tax structures and align the tax function with business objectives.

### **Credits and Incentives**

The Deloitte Tax State Strategic Tax Review practice is comprised of several sub-groups, including the Credits & Incentives (C&I) team. C&I is a national practice consisting of more than 40 professionals throughout the country. C&I is looking for a summer intern for our San Francisco Office. As an intern within C&I, you will leverage your Accounting, Public Administration/Affairs knowledge to identify opportunities that secure tax incentives for our clients.

- Develop an understanding of the Deloitte Tax's Credits & Incentives (C&I) services, methodology & research tools
- Work with state and local economic development agencies throughout a project's lifecycle, including making presentations with/on behalf of clients to present a proposed project, discussions with agency staff, application/contract development, and ongoing compliance filings that demonstrate the activities to these agencies
- Participate in client meetings with the respective tax engagement teams
- Assist in presenting our services to clients
- Research and develop the necessary materials for the client meeting
- Participate in the strategic planning initiatives of the engagements

### **Internship Program:**

The Deloitte Tax Summer Internship is a summer program that provides an introduction to Tax. Throughout the program, participants will focus on issues shaping and affecting the profession today as well as topics related to their own career development. Counseling is another aspect of the Internship Program. At the end of each engagement, interns will have the opportunity to review their performance with management. Additionally, former interns will serve as "mentors" to this year's intern group. Mentors serve as a vital source of information and advice as well as participating in many of the social activities planned for the interns throughout the summer months.

### **Qualifications:**

- Bachelor of Science/Business Administration or Master of Public Administration/Affairs/Policy, Master of City or Regional Planning, or other similar and appropriate graduate degree with an undergraduate degree in accounting, economics or finance

- Educational studies including: micro/macro economics, taxation policy
- Experience with quantitative analysis; financial modeling, cost/benefit analysis, statistics
- Students interested in the Internship should plan to complete one of the degrees listed above by 2011
- Strong academic credentials (Minimum GPA of 3.2)
- Demonstrated leadership, problem solving, and strong verbal and written communication skills
- Ability to prioritize tasks, work on multiple assignments, and manage ambiguity
- Ability to work both independently and as part of a team with professionals at all levels
- Willingness to travel for out-of-town engagements
- If you are seeking a position in a state with the CPA requirement of 150 credit hours, a proactive plan to complete this requirement prior to full-time employment is strongly preferred

**How to Apply:**

*Note:* Deloitte Tax requires all applicants to apply submit a resume to San Francisco State University Public Administration Department Chair, Dr. Genie Stowers, at [gstowers@sfsu.edu](mailto:gstowers@sfsu.edu), AS WELL AS, complete a profile and attach a resume through Deloitte's website at [www.deloitte.com](http://www.deloitte.com). You must apply both ways to be considered for an interview. The application **deadline** is **March 1, 2010**.

*To apply online:*

- Go to: <http://careers.deloitte.com/studentgrad.aspx>.
- Click "Job Search" on the left-hand side of the screen.
- In the "**Keyword**" field, enter the following:  
**S10SFOTI11JUN-CI**
- Click on the job title and you will be brought to the job description screen.
- Click the "Apply Online" button to submit your job-specific profile.

**PLEASE NOTE: IT IS VERY IMPORTANT THAT YOU ONLY SUBMIT 1 PROFILE INTO OUR RECRUITING SYSTEM, SO PLEASE DO NOT CREATE A NEW PROFILE IF YOU HAVE PREVIOUSLY APPLIED TO A DELOITTE POSITION. IF YOU HAVE PREVIOUSLY APPLIED TO ANOTHER POSITION, WE CAN MATCH YOU MANUALLY TO THE KEYWORD NOTED ABOVE.**

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